

## PRODUCT PORTFOLIO

### Your Turnkey Provider for Wireless Maritime Communications

*Offshore*

*Commercial Fishing*



*Government*

*Inland*

Overview

#### Integrated Wireless Information Solutions

- Comprehensive Vessel Management Systems
- Vessel tracking and positioning
- E-mail, fax, file transfer
- Backed by 24/7/365 Network Operations Center

# Look to the industry leader for your wireless maritime communications needs

Since 1990, Boatracs has led the industry in providing everything you need for effective integrated wireless communications and information software solutions for the maritime industry. We provide quality services to over 400 commercial fleets throughout the maritime industry, from offshore supply workboats to inland towboats, from commercial fishing trawlers to U.S. Military SeaLift Command vessels.

### Experience and support—the Boatracs difference

Our reliable and cost-effective systems are carefully designed to help companies like yours increase profits by streamlining logistics man-

agement through enhanced wireless communications. With over 150 years of combined experience in the maritime market, the Boatracs team understands your world.

### Spanning the maritime industry

Boatracs serves a number of maritime sectors, each with their special communications requirements. Whether you manage offshore supply workboats, towboats and barges, or commercial fishing vessels, Boatracs has a cost-effective solution to help you boost your company's efficiency, productivity, and profitability.



information is key to both efficient operations (and profits), and customer satisfaction—and you can deliver that information with Boatracs' **Offshore Vessel Management Systems**.

**Offshore Professional** is the most comprehensive solution for managing every aspect of your operations, from automated, validated logs to payroll. No other solution provides the level of control and flexibility for managing your fleet logistics.

**Offshore Express** offers an economical, easy-to-use way to integrate data between your vessels and office, including automated workflow and vessel tracking.

**Offshore Gateway** gives E&P logistics managers up-to-date vessel data to manage their transportation costs and keep operations running smoothly. This secure website lets you share the latest Offshore Professional information you choose with only the customers you designate.



### Offshore

Operators of offshore supply vessels (OSVs) must coordinate closely with their customers, typically logistics professionals on the exploration-and-production (E&P) side of the oil and gas industry. Collecting timely, accurate vessel

### Boatracs' NOC to the rescue

For commercial fishermen and their families, perhaps the FMCT's most important benefit is the 24/7/365 all-weather communications with our Network Operations Center, able to alert the U.S. Coast Guard for emergency support for vessels in distress. At 0254 hours, our NOC customer service professional received four distress messages from F/V Ranger. The last message was "Boatracs, we are going down . . ." We immediately notified the USCG. All other communication systems had failed, but the onboard FMCT kept on working, sending lat/long data that helped the USCG successfully locate and rescue all seven crewmembers from a tiny lifeboat in the chilly Atlantic waters.

## Inland

What does it take to keep your towboats, tugboats, and barges operating at peak efficiency? Experienced inland fleet owners agree that a key requirement is having real-time vessel information. Better communication allows more informed decisions—which translate into real operational cost savings. Boatrac's **Inland Vessel Management Systems** will provide the information you need, so you can provide the vision.

**Inland Professional** gives you the control and visibility to tighten up your operations, from Sales and Dispatch through to Accounting and Personnel. With a real-time overview of your entire fleet's locations, you'll have a valuable perspective for positioning your barges and power with maximum efficiency.

**Inland Express** offers an economical way to bring wireless data integration to vessels and shore offices, including vessel tracking and easy-to-use forms for crew inputs.



## Commercial Fishing

With species-specific controls and restrictions on days at sea monitored by the National Marine Fisheries Service (NMFS), the commercial fishing industry depends on accurate information transmission for their livelihood. For fishing companies with a Vessel Monitoring System (VMS) mandate, Boatrac's is a NMFS-approved supplier. Voluntary VMS participants can increase their days at sea.

Boatrac's FMCT Fishing Communication and Information System not only provides NMFS-approved VMS compliance, it opens up a world of communication for commercial fishermen, who are often at sea for weeks or months at a time. E-mail keeps families in touch, as well as fleet office and suppliers. Optional services include news, sports, weather, and fish prices on demand.

## Government

Tracking sensitive cargo, defining strategies and managing operational tactics—all are important for government applications of wireless maritime communications. As security concerns have affected the maritime industry, Boatrac's has worked with the U.S. Homeland Security agency to ensure compliance with new requirements. Boatrac's has supplied wireless maritime information systems to a number of government entities, such as the U.S. Coast Guard and the U.S. Military's SeaLift Command.

## Field Support

Our experienced mobile technicians regularly handle a wide variety of installations on all types of vessels, from mounting satellite antennas, configuring hardware and software, or providing troubleshooting and repair.

## Boatrac's—Your guarantee of quality and reliability

At Boatrac's, we take the hassle out of setting up a new communications system—we put it all together for you in a reliable, high-quality solution that fits your business *and* your budget.



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### In the NOC: We're here for you 24/7/365

Whether it's a serious distress call or a technical question affecting productivity, you know the importance of getting immediate response. Our customer service professionals are always on the job in our Network Operations Center (NOC), ready to give you the live assistance you need, whether it's disaster backup, contacting the U.S. Coast Guard, or answering a technical question. We process over 3 million transactions per year, ensuring the fast reliable communications you expect. Every Boatrac product is backed by our Network Operations Center, to keep you up and running safely and smoothly. Our NOC services include:

- Emergency response and disaster backup
- Message relay
- Vessel tracking and positioning
- All-hours customer support and monitoring



**(877) 468-8722**

For more information, give us a call today or visit our website and learn how a Boatrac wireless information solution can solve your communications challenges.

**[www.boatrac.com](http://www.boatrac.com)**

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